

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. CONTRACT ID CODE	PAGE OF PAGES
2. AMENDMENT/MODIFICATION NO. 0002	3. EFFECTIVE DATE 5/9/13	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (if applicable)		1   10
6. ISSUED BY DLA Troop Support - Directorate of Subsistence 700 Robbins Avenue Philadelphia, PA 19111 POC: Michael Kolman (215) 737-4298	CODE SPM300	7. ADMINISTERED BY (if other than Item 6)	CODE		
8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)			(X)	9A. AMENDMENT OF SOLICITATION NO. SPM300-13-R-0074	
			<input checked="" type="checkbox"/>	9B. DATED (SEE ITEM 11) Apr 12, 2013	
			<input type="checkbox"/>	10A. MODIFICATION OF CONTRACT/ORDER NO.	
			<input type="checkbox"/>	10B. DATED (SEE ITEM 13)	
CODE	FACILITY CODE				

**11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS**

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers  is extended,  is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:  
 (a) By completing items 8 and 15, and returning 1 copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted;  
 or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment your desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (if required)

**13. THIS ITEM ONLY APPLIES TO MODIFICATION OF CONTRACTS/ORDERS.  
IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.**

CHECK ONE	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: NO. IN ITEM 10A. (Specify authority)	THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER
<input type="checkbox"/>		
<input type="checkbox"/>	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).	
<input type="checkbox"/>	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:	
<input type="checkbox"/>	D. OTHER (Specify type of modification and authority)	

**E. IMPORTANT:** Contractor  is not,  is required to sign this document and return \_\_\_\_\_ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SUBSISTENCE PRIME VENDOR SUPPORT FOR KANSAS/MISSOURI AND RELATED AREAS

Subject Solicitation is hereby amended as follows on pages 2 through 10.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)	16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)		
	JOHN RICCIO, Contracting Officer		
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA	16C. DATE SIGNED
(Signature of person authorized to sign)		(Signature of Contracting Officer)	

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SPM300-13-R-0074

The following is added to the Caution Notice located on page 6 of Solicitation SPM300-13-R-0074.

### CAUTION NOTICE

This solicitation includes some provisions that differ from past DLA Troop Support solicitations. Following are notes summarizing some major new language, for information purposes. Please refer to the full text of the provisions in the body of the solicitation.

Rebates, Discounts and Price Related Provisions (See Statement of Work / Section I / paragraph 8, pages 52-54)

This solicitation includes a section titled Rebates, Discounts and Price Related Provisions. This section defines specific Government Rebates and Discounts, which are to be passed to the Government in the form of a reduced catalog price. It also defines exceptions to this requirement. These exceptions include earned income, qualifying early payment discounts, and limited discounts designated for customers other than the Government.

Weighting Factor (See Price Proposal Evaluation / Section I Price Proposal, Pages 123-124)

This solicitation includes the use of a weighting factor in the Price Proposal evaluation. For purposes of the Price Proposal Evaluation, Weighted Aggregate Distribution Price and Aggregate Delivered Price are considered equal. This equality is accounted for mathematically by applying a weighting factor of 11.5 (based on current Government data) to the Aggregate Distribution Price. Each offeror's total evaluated price will be calculated by adding the Weighted Aggregate Distribution Price and the Aggregate Delivered Price to arrive at the Weighted Aggregate Unit Price.

Private Label Savings (See Statement of Work, Section VI. Special Contract Requirements/ paragraph 2. Management Reports Private Label Savings, page 100)

This solicitation includes a new management report, Private Label Savings. This report requires the Contractor to identify savings associated with using private label items, and to identify potential savings by recommending private labels in lieu of brand names for like items.

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SPM300-13-R-0074

Solicitation SPM300-13-R-0074 is hereby amended as follows:

1. On page 6, number 9 of the checklist:

Delete:

For all offered delivered prices, submit two copies of MANUFACTURER's/GROWER's/PRIVATE LABEL HOLDER's or Redistributor's invoice for the last product received by the offeror, showing the cost/price of the proposed items for week of 04/28/2013, if such inventory cost/price equals the delivered price for the last receipted product?

Replace with:

For all offered delivered prices, submit two copies of MANUFACTURER's/GROWER's/PRIVATE LABEL HOLDER's or Redistributor's invoice for the last product received by the offeror AND two copies of a screen shot of the Delivered Price in your electronic purchasing system, showing the cost/price of the proposed items for week of 04/28/2013, if such inventory cost/price equals the delivered price for the last receipted product?

2. On page 44,:

Under the section labeled "2. EFFECTIVE PERIOD OF CONTRACT – INDEFINITE QUANTITY CONTRACT", paragraph A. 1

Delete:

"An incumbent Contractor who receives the award may be afforded less time for start-up/implementation."

Replace with:

"An incumbent Contractor who receives the award may be afforded less time for start-up/implementation if it is mutually agreed upon by both parties."

3. On page 44,

Under the section labeled "3. Options"

"This contract includes one (1) twelve (12) month period"

is replaced by:

“This contract includes one (1) twelve (12) month option period”

4. On page 44,

Delete:

Under the section labeled “4. CATALOG & MARKET BASKET ITEMS, Paragraph B

“NOTE: The market basket represents approximately 80% of the yearly contract dollar value. The items which comprise this 80% of yearly contract dollars form the basis of the attached price proposal spreadsheet (Attachments 1A&B). This spreadsheet shows, among other information, a detailed item description and the estimated yearly demand data for each item. Thus, these items represent the majority of the yearly contract value and the most important customer needs. DLA Troop Support will evaluate your offered prices, which you enter in this spreadsheet. Please take extreme care to complete this spreadsheet accurately (See instructions on page 111).”

Replace with:

“NOTE: The market basket represents approximately 75% of the contract dollar value per performance period. The items which comprise this 75% of contract dollars per performance period form the basis of the attached price proposal spreadsheet (Attachments SPM30013R0074misc00011 and Attachments SPM30013R0074misc00012). This spreadsheet shows, among other information, a detailed item description and the estimated demand data per performance period for each item. Thus, these items represent the majority of the contract value per performance period and the most important customer needs. DLA Troop Support will evaluate your offered prices, which you enter in this spreadsheet. Please take extreme care to complete this spreadsheet accurately (See instructions on page 111).”

5. On page 45

Under the section labeled “4.CATALOG & MARKET BASKET ITEMS”, paragraph E.:

Delete:

“This link, "Abbreviations for Subsistence Item Descriptions," is located in the gray navigation area on the right side of the page, under "TOOLS.” This will open a PDF with a list of abbreviations used.”

Replace with:

“This link, "Abbreviations for Subsistence Item Descriptions," is located in the gray navigation area on the left side of the page, under "TOOLS.” This will open a PDF with a list of abbreviations used.”

6. On page 46

Under the section labeled “5. FRESH FRUITS & VEGETABLES AND MARKET READY ITEMS”, paragraph D:

Delete:

“Not currently a requirement; however, if fresh fruits and vegetables and/or market ready items (i.e.fresh bread items) are added to the catalog, shelf-life requirements shall be negotiated.”

Replace with:

“Not currently a requirement; however, if fresh fruits and vegetables and/or market ready items (i.e.fresh bread items) are added to the catalog, shelf-life requirements will be in accordance with best commercial practices.”

7. On page 80, paragraph 1. A:

Under the section labeled “1. START-UP / IMPLEMENTATION PERIOD”

Delete:

“An incumbent Contractor who receives the award may be afforded less time for start-up/implementation.”

Replace with:

“An incumbent Contractor who receives the award may be afforded less time for start-up/implementation if it is mutually agreed upon by both parties.”

8. On page 90, paragraph 1. d:

Under the section labeled “CATALOG CHANGES: 1. Addition of New Items to the Catalog”

Delete:

“Each Contractor request to the Contracting Officer to add new item(s) must include the following documentation: copy of manufacturer’s/grower’s/private label holder’s or

Redistributor's original invoice signifying the delivered price, or a written price quote on the manufacturer's letterhead if the item is not currently in stock, and a copy of the product label."

Replace with:

"Each Contractor request to the Contracting Officer to add new item(s) must include the following documentation: copy of manufacturer's/grower's/private label holder's or Redistributor's original invoice and a screen shot in your electronic purchasing system signifying the delivered price, or a written price quote on the manufacturer's letterhead if the item is not currently in stock, and a copy of the product label."

9. On page 91, paragraph 3.A.

Under the section labeled "3. FILL RATES"

Delete:

During contract performance, higher fill rates may result in a higher Past Performance and Experience rating for future acquisitions."

Replace with:

"During contract performance, failure to achieve fill rate requirements may have a negative effect on past performance ratings for future acquisitions."

10. On page 100,

Under the section labeled "14) Earned Income Categories"

The paragraph is deleted in its entirety and replaced with:

"Any changes, additions or deletions to those categories identified by the contractor in their price proposal that occur during contract performance will be immediately reported by the Contractor as part of its next scheduled monthly management reports. It is not necessary to submit specific dollar amounts of Earned Income, just the categories. Examples of categories are marketing allowances and sales volume incentives."

11. On page 108 and 109,

Under the section labeled "Factor I Experience":

paragraphs "3, 4, 5, 6"

are replaced by

“1, 2, 3, 4”

12. On page 111, paragraph C

Under the section labeled “I. PRICE PROPOSAL”:

add

“Totals” prior to “Distribution Category Pricing”

13. On page 111, paragraph E

Under the section labeled “I. PRICE PROPOSAL”:

Prior to “Distribution Category Pricing Sheet”

Add the following:

**Totals Sheet:**

“For reference purposes, DLA Troop Support has provided offerors with a tab titled “TOTALS” on the price proposal spreadsheet. Offerors do not enter any information in this tab. This tab calculates the offeror’s aggregate offer for the base and option periods, accounting for quantities and other additional calculations. These calculations rely on the information the offeror enters into the other portions of the spreadsheet. Any incorrect information entered by the offeror, therefore, will skew this stated total.

After the offeror submits the price proposal, DLA Troop Support will verify the offeror-entered information based on the offeror-submitted documentation: invoices, quotes and specification sheets.

Note: this is not the offeror’s total evaluated price. The total evaluated price is determined through the process described on solicitation beginning on page 119.”

14. On page 112, paragraph O

Under the section labeled “Price Proposal Sheet:”

delete in its entirety and replace with:

“Input the dollar amount of the NAPA discount deducted from the offeror’s UOM Delivered Price as it appears on the offeror’s invoice/quote, if applicable. If a NAPA discount is not deducted from the UOM Delivered Price as it appears on the invoice/quote then enter \$0.00. The offeror shall NOT deduct a NAPA discount from its UOM Delivered Price (Column R) when they enter it on the Price Proposal Spreadsheet in accordance with the solicitation’s submission requirements (see NOTE under Column R).

EXAMPLES:

1. An invoice/quote shows a UOM Delivered Price of \$18.00. The item has an associated NAPA Discount of \$2.00 per case which is deducted from the offeror's UOM Delivered Price of \$20.00 as it appears on the invoice/quote. Therefore, the offeror must enter \$2.00 in Column O and \$20.00 in Column R.
2. An invoice/quote shows a UOM Delivered Price of \$45.00. The item has an associated NAPA Discount of \$5.00 per case; however, this discount is not deducted from the offeror's UOM Delivered Price (\$45.00) as it appears on the invoice/quote. Therefore, the offeror must enter \$0.00 in Column O and \$45.00 in Column R.”

15. On page 119,

Under the section labeled “Addendum to FAR 52.212-2, Paragraph 1”:

“Those standards are found in the Statement of Work on page 41.”

is replaced with:

“Those standards are found on page 121.”

16. On page 119,

Under the section labeled “Addendum to FAR 52.212-2, Paragraph 3”:

- I. Experience - (see Statement of Work, Non-Price Proposal, Volume I, page 108.
- II. Quality Control (QC) and Quality Assurance (QA) Procedures – (see Statement of Work, Non-Price Proposal, Volume I, page 109.
- III. Food Defense – (see Statement of Work, Non-Price Proposal, Volume I, page 109.

is replaced with:



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- I. Experience - (see Non-Price Proposal, Volume I, page 108.
- II. Quality Control (QC) and Quality Assurance (QA) Procedures – (see Non-Price Proposal, Volume I, page 109.
- III. Food Defense – (see Non-Price Proposal, Volume I, page 109.

17. On page 121,

Under the section labeled “Section A – Technical Factors”:

remove

“IV. SURGE AND SUSTAINMENT”

18. On page 122,

Under the section labeled “Factor III. Food Defense”:

remove

“Food Defense Evaluation Key:”

19. On pages 122 and 123,

Under the section labeled “SECTION B – PAST PERFORMANCE”:

“The Government will evaluate the offeror’s record of Past Performance through its written proposal, Government in-house records (if applicable), and the information provided by the points of contact or references designated by the offeror. Government in-house records will be considered more reliable than information provided by other references. Government in-house records include, but are not limited to, customer surveys, DLA Troop Support Prime Vendor Product Quality Audit scores, Quality System Management Visit (QSMV) reports, Contractor Performance Assessment Reporting System (CPARS), and destination inspection reports.”

is replaced with:

“The Government will evaluate the offeror’s record of Past Performance through its written proposal, Government in-house records (if applicable), and the information provided by the points of contact or references designated by the offeror. Government in-house records will be considered more reliable than information provided by other references. Government in-house records include, but are not limited to, fill rate performance, customer surveys, DLA Troop Support Prime Vendor Product Quality Audit scores, Quality System Management Visit (QSMV) reports, Contractor

Performance Assessment Reporting System (CPARS), and destination inspection reports.”

20. On page 123,

Under the section titled “Section B – Past Performance”, third paragraph, remove “3” and replace with “3.0”.